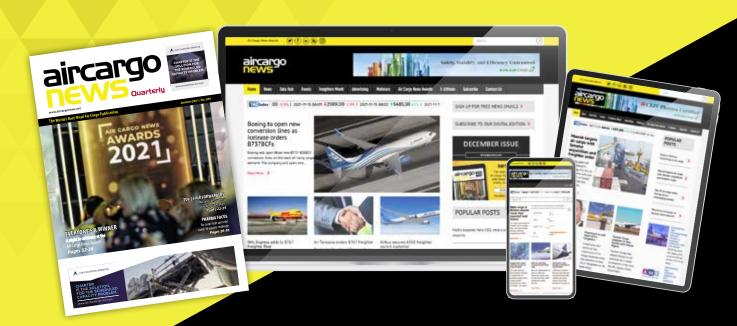


# MEDIA PACK 2022



PRINT | ONLINE | DIGITAL

THE WORLD'S BEST READ AIR CARGO PUBLICATION

www.aircargonews.net



The **Air Cargo News** portfolio includes a quarterly print title with detailed analysis, in-depth features, interviews with senior executives from the industry and important data; a Monthly Exclusive email curating news, interviews, comment, analysis, and special reports; two weekly e-newsletters (delivered every Tuesday and Thursday) providing you with the latest news and analysis from our award-winning journalists; and a world-leading website updated daily with content covering the breadth of issues affecting the global airfreight sector.







# ► READERSHIP



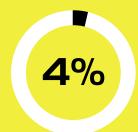
cargo agents, freight forwarders, logistics providers



airlines



charter brokers, express couriers, associations, other



manufacturers, distributors, shippers

- ▶ 4% airports
- **2**% aviation suppliers and services
- **2**% GSSAs
- ▶ 39% other

## ► AIR CARGO NEWS QUARTERLY

Launched in 2021, **Air Cargo News Quarterly** is a new print product which has been expanded to include more in-depth content in a refreshed A4 size with a dedicated freighters section.

Each issue of ACN Quarterly will include features, analysis, comment, news and data from our award-winning team of journalists and correspondents.

Distributed to freight forwarders, shippers, airlines, aviation suppliers and services, airports, GSSAs, charter brokers, express operators, associations and more, ACN Quarterly is the leading source of in-depth analysis on the state of the air cargo industry.



# Total print & digital distribution 21,000

# ► 2021 PUBLISHING DATES, FEATURES, BOOKING AND MATERIAL DEADLINES

Quarterly	Special Report 1	Special Report 2	Special Report 3	Additional event distribution	Advertising deadline
Spring (March)	Air charter	Middle East	Canada	TIACA Executive Summit, Nordic Air Cargo Symposium	February 10th
Summer (June)	Perishables	E-Commerce	Transpacific trade lane	Air Cargo China	May 12th
Autumn (Sept)	Top 25 forwarders	Pharma	How green is air cargo?	TIACA Air Cargo Forum, World Cargo Symposium	August 11th
Winter (Dec)	GSSAs	Animals by air	Air Cargo News Awards	Air Cargo India	November 30th

All editions of ACN Quarterly include news analysis, data hub, airport focus, interviews and a special freighters section.



# **▶ PRINT ADVERTISING**

FULL PAGE: TRIM: 210mm width x 297mm height • BLEED: 216mm width x 303mm height

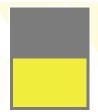
Type Area: 190mm width x 275 mm height



Double page spread 420mm width x 297mm height



FULL PAGE 210mm width x 297mm height

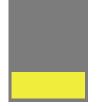


I/2 PAGE HORIZONTAL I90mm width x I36mm height



I/2 PAGE VERTICAL 93mm width x 275mm height

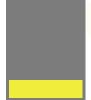
AD AREA



I/4 PAGE HORIZONTAL I90mm width x 66mm height



I/4 PAGE VERTICAL 93mm wide x I36mm height



I/6 PAGE STRIP

I90mm width x

45mm height

•

	GBP	EUR	USD	Trim size	Bleed size	Type area
Double page spread	7,050	8,395	9,695	420 mm wide x 297 mm high	426 mm wide x 303 mm high	390 mm wide x 275 mm high
Full page	4,150	4,950	5,700	210 mm wide x 297 mm high	216 mm wide x 303 mm high	190 mm wide x 275 mm high
Half page (horizontal)	2,500	2,995	3,450	190 mm wide x 136mm high		
Half page (vertical)	2,500	2,995	3,450	93 mm wide x 275 mm high		
Quarter page (horizontal)	1,450	1,750	1,995	190 mm wide x 66 mm high		
Quarter page (vertical)	1,450	1,750	1,995	93 mm wide x 136 mm high		
1/6 page strip*	950	1,125	1,350	190 mm wide x 45 mm high		
Front cover sponsorship	prices on application					
Outside back cover	prices on application					
*Only sold in sets of two, as 1/6 page spread along bottom of DPS						

#### ► MATERIAL TO BE SENT TO

richard.perry@aircargonews.net | TEL: +44 (0) 208 092 4083



# ► LEADING WEBSITE FOR THE AIR CARGO INDUSTRY

With updated daily news, information, events and an extensive archive, aircargonews.net drives traffic to your website to build response and maximise brand awareness.

# 105,780 Users per month

# ► WEBSITE ADVERTISING RATES

Position	Size	Amount of impressions	GBP	EUR	USD
Top leaderboard	970 px x 90 px	20,000	1,200	1,345	1,645
		25,000	1,440	1,625	1,980
		30,000	1,695	1,900	2,330
Top leaderboard	728 px x 90 px	20,000	1,200	1,345	1,645
		25,000	1,440	1,625	1,980
		30,000	1,695	1,900	2,330
MPU1	300 px x 250 px	20,000	1,200	1,345	1,645
		25,000	1,440	1,625	1,980
		30,000	1,695	1,900	2,330
Skyscraper	120 px x 600 px	20,000	1,200	1,345	1,645
		25,000	1,440	1,625	1,980
		30,000	1,695	1,900	2,330
MPU2	300 px x 250 px	20,000	1,065	1,195	1,460
		25,000	1,330	1,495	1,825
		30,000	1,560	1,750	2,140
Bottom leaderboard	728 px x 90 px	20,000	625	700	860
		25,000	750	840	1030
		30,000	865	970	1190

<sup>\*</sup>Please note that all MPU and leaderboard adverts run across mobile, tablet and desktop devices. The skyscraper position is exclusive to desktop.



# ► ONLINE ENGAGEMENT

	Monthly*		
Sessions	153,661		
Users	105,780		
Page Views	237,495		
* data taken from Google Analytics as of September 2021			

Facebook	11,000 likes
Twitter	15,100 followers
LinkedIn	61,900 followers

# Top IO countries as % of sessions

USA	24.6%
UK	10.5%
India	5.7%
Germany	4.5%
Canada	4.2%
Singapore	3.6%
Hong Kong	3.1%
Netherland	2.8%
<b>United Arab Emirates</b>	2.7%
Australia	2.1%

Technology users			
	44%	Desktop	
	53%	Mobile	
	3%	Tablet	
	370	lubict	

\*All data taken from Google Analytics for the 12-month period ending September 30, 2021

## ▶ WEEKLY E-NEWSLETTER

The **Air Cargo News e-newlsetter** is distributed to **I4,000** air cargo professions twice a week, on Tuesday and Thursdays, and includes the latest news and analysis from the industry.

According to our most recent reader survey, **75%** of readers like to receive news and feature articles by e-mail.

#### **SUBMISSION INFORMATION**

All Banners must be supplied in static GIF or JPEG format Flash or HTML banners are not compatible for email use (because of firewalls)

Maximum file size – 25kb Banner cannot be animated

#### **RATE PER NEWSLETTER**

#### Banner 1: 560 x 70

GBP	475
€uro	560
US\$	650

#### Banner 2: 560 x 70

GBP	450
€uro	530
US\$	625

#### Banner 3: 560 x 70

CPD

US\$	535
€uro	465
GDF	390

200

#### MPU 1: 270 x 225

GBP	290
€uro	345
US\$	395

<sup>\*</sup> Volume booking discounts will apply.

► MATERIAL TO BE SENT TO RICHARD PERRY richard.perry@aircargonews.net

TEL: +44 (0) 208 092 4083



## **► MONTHLY EXCLUSIVE**

The Air Cargo News team is excited to announce the launch of a new monthly email product bringing together the best in interviews, analysis, special reports, news, comment and data.

The Monthly Exclusive will be sent out to over 21,000 readers at the start of each month and will link through to curated content on the Air Cargo News website, acting as a replacement for the monthly e-zine.

The monthly round-up email has been created to reflect increasing reader demand for online and easy-to-access content that is available across a variety of platforms.

This demand for online content is reflected in a 50% year-on-year increase in traffic on aircargonews.net in 2020 to almost 3.5m page views.

- ▶ New email product launched in response to reader demand
- ➤ Distributed monthly to over 21,000 professionals from the global airfreight industry
- ▶ Including interviews, analysis, special reports, news, comment and data
- ► Premium advertising positions
- Sponsored content opportunities
- ► Enhance visibility with advertising against curated website content

#### **ADVERTISING OPTIONS**

- ➤ Top right "earpiece" MPU | 300 px wide x 250 px high | GBP950 / EUR1,100 / USD1,300
- ➤ Top double depth leaderboard | 560 px wide x 140 px high | GBP850 / EUR950 / USD1,175
- Standard double depth leaderboard | 560 px wide x 140 px high | GBP675 / EUR750 / USD950
- Standard MPU | 300 px wide x 250 px high | GBP475 / EUR550 / USD675
- Sponsored content | Prices on application
- ▶ To find out more, contact Richard Perry: richard.perry@aircargonews.net





## **▶ SPONSORED CONTENT**

Engage with the Air Cargo News audience with our brand-new sponsored content offering on the website. These articles are visible on the homepage for at least one month and remain throughout the site 24/7. Clients can submit up to 800 words and use three images. Only three articles are available per month.

Prices: GBP 2,450 / EUR2,885 / USD3,345 per month

#### HERE ARE THE BASIC RULES FROM THE EDITOR:

- Article must be clearly marked 'Sponsored content' at the top of the story. Underneath will run a by-line from the sponsor (i.e. the author's name, full job title and name of the company).
- Air Cargo News retains the right to edit the content, headline and picture, subject to agreement with the advertiser.
- We do not accept content that links to gambling.
- Ideally the content should be cargo or air cargo related.
- The editor of Air Cargo News has the final say on whether the article is published online or not.
- The article will be published online with a headline that begins with Sponsored:

For example, Sponsored: Pharma company has revolutionary idea

#### **SOCIAL MEDIA:**

• We will promote it if we have sufficient control over the content, via our own social media channels.

#### ANALYTICS:

 In 2021, sponsored content posts averaged 311 page views per month with each visit averaging 2 minutes and 38 seconds.



Here is an example on the website: https://www.aircargonews.net/sponsored-content/ waiting-for-feedback-sponsored-budapest-airporttakes-aim-at-cargo/



## **▶** BESPOKE E-SHOT

# II,000 recipients

- ► Strong, prominent branding with solus placement
- ▶ Opportunity to promote your company, a specific product or newsworthy activity in a timely manner that gets immediate attention and response
- ► Links directly to your company website.
- ➤ For a little more money you have the opportunity to add our social media package where we will promote your message to the largest social media presence in the air cargo media sector:

Facebook likes = II,000
Twitter followers = I5,100
LinkedIn page followers = 61,900



#### **BESPOKE E-SHOT RATES 2021**

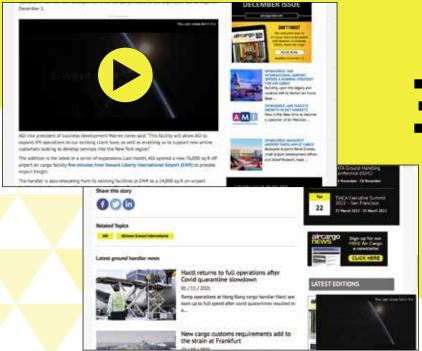
Bespoke only		Including Social media package		
	1x		1x	
GBP	800	GBP	1050	
€uro	950	€uro	1245	
US\$	1095	US\$	1450	

## **► VIDEO ADVERTISING**

Have your video appear in the middle of articles throughout the site. This is a great attention-grabbing option to promote your video to Air Cargo News readers. With great rates of engagement, each viewer only sees the video for a maximum of three times per day to avoid over-exposure.

The time limit is two minutes. Advertisers simply provide their own video file or link for upload and they are guaranteed 30,000 impressions in one month.

#### Price = GBP2,900 / EUR 3,450 / USD3,995 per month



guaranteed 30,000 impressions

## **CONTACT US**

#### **ADVERTISING**

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#### **CIRCULATION QUERIES**

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Air Cargo Media



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